

ENTERPRISE BUSINESS UNIT
TAMILNADU TELECOM CIRCLE
No. 60, Ethiraj Salai, (4th Floor)
Egmore, Chennai - 600008.
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Email: ebutncircle@bsnl.co.in



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)

BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

EBU/TN/P1/DID/IT-CFA/2013-14 / 2 . dtd 22/11/2013

To
The Principal General Manager/General Manager
BSNL Tamilnadu Circle
ALL SSAs

Sub; DID Franchisees

BSNL Corporate office has issued guidelines to be followed by SSAs for DID Franchisees. The guidelines are in connection with the distance of extension of EPABX, Logical Partitioning, revision of tariffs and increase in commission and capping in respect of Broadband connections provided through DID Franchisees. The copy of the letter received from BSNL Corporate Office is enclosed herewith .

All SSAs having DID Franchisees are requested to follow the instructions of BSNL Corporate Office In consultation with CFA Cell of each SSA .


(S. RAJESH)
Assistant General Manager (Enterprise Business)



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Information Technology CFA-Cell
7th Floor, Bharat Sanchar Bhawan,
Janpath, New Delhi-110 001
Phone: 011-23714941 Fax: 011-23730392



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BHARAT SANCHAR NIGAM LIMITED
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No.: 15-1/2013-DID/IT-CFA

Dated: 07.11.2013

To,

Chief General Managers
All Telecom Circles/ Metro Districts.

Subject: Distance of Extension of EPABX, logical partitioning, revision of tariffs, increase in Commission and Capping in r/o of BB connections provided through DID Franchisees.

1. Certain issues have been raised by the Field Units/ DID franchisees about distance of extension from EPABX location, logical partitioning, revision of tariffs of landline connections, revision of commission and capping of BB connections through DID Franchisees.
2. The matter has been deliberated by the Management Committee and following have been decided to be implemented with immediate effect.
 - 2.1 It is permitted to provide extension by DID franchisee upto 2 Kms instead of present 500 meters limit, only in non-feasible pockets.
 - 2.2 In case any demand coming from feasible areas then the same may be forwarded to Corporate Office alongwith full techno-commercial justification for allowing such DIDs.
 - 2.3 Logical partitioning permitted to DID franchisee in suppression of order no. 115-5/2006-Comml dated 28-01-2010 (copy enclosed as annexure-I for ready reference). However, the DID franchisee will undertake complete logical separation of activities between that of BSNL's PRI and other company/operator's PRI. No voice traffic will flow from the PRI of BSNL to PRI of other operator/company. The undertaking will be on stamp paper as per sample enclosed as Annexure-II.
 - 2.4 DID franchisee can opt for any one of the following tariff plan or continue with existing plan:

	Plan A	Plan B	Plan C
Plan Feature	BASIC	On Net Free within LSA	On Net Free All India
Fixed Charges			
Plan Charges per PRI per Month	0	15000	25000
Fractional PRI Plan Charges	0	10000	15000
Monthly rent (FMC) – (same for full or fractional PRI)	5000	5000	5000

14/11/13

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Usage charges			
On BSNL network (ON NET)	Charges/Discount	Charges/Discount	Charges/Discount
To Landline/WLL - Fixed within Circle (per MCU)	1.00/0.35	Free	Free
To Landline/WLL - Fixed out of Circle (per MCU)	1.00/0.35	1.00/0.35	Free
To Mobile within Circle (per minute)	1.00/0.70	Free	Free
To Mobile out of Circle(per minute)	1.00/0.35	1.00/0.35	Free
On Other network (OFF NET)	Charges/Discount	Charges/Discount	Charges/Discount
To Landline/WLL - Fixed within Circle (per MCU)	1.00/0.35	1.00/0.35	1.00/0.35
To Landline/WLL - Fixed out of Circle (per MCU)	1.00/0.35	1.00/0.35	1.00/0.35
To Mobile within Circle (per minute)	1.00/0.70	1.00/0.70	1.00/0.70
To Mobile out of Circle (per minute)	1.00/0.35	1.00/0.35	1.00/0.35
Minimum Guarantee (Usage charges) for full PRI	7500	6000	4000
Minimum Guarantee (Usage charges) for fractional PRI	4000	3000	2000
Note 1: Fractional PRI is any PRI including E1 R2 Junctions with 15 or less no. of junctions. 16 junctions and above is full PRI.			
Note 2: Minimum Guarantee will be reckoned against usage charges only.			
Note 3: All figures are in Indian Rupees			
Note 4: All discounts are to be given out of unit charges of Re. 1.00/-. The tax will be levied on unit charge of Re. 1.00/- only.			

Handwritten signature/initials.

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2.5. Increasing Commission and Capping limit to BSNL DID EPABX Franchisees for BB connections

Increase commission to DID franchisees of BB connection from the present commission of 10% to new commission as follows:

i. Increase commission as follows:

Sl. No.	No. of BB Connections with the Franchisee per site (per DSLAM)	Commission (On all BB customer with the Franchisee)
1.	Up to 50	15%
2.	Above 50	25%

ii. Maximum commission admissible per connection will be Rs. 1000/-

3. All other terms and conditions will remain the same.

All out efforts may be made to bring more and more business through DID franchisees.

H
2/10/13
AGM (IT-CFA)

Copy for kind information to:-

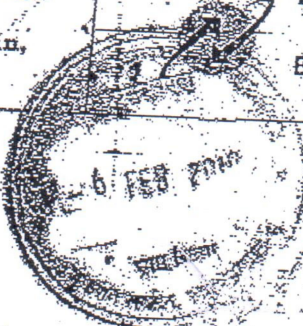
1. CMD BSNL
2. Directors (CFA) / CM / ENT / HR / Fin) on BSNL Board
3. Executive Directors (Finance/CA/NB) BSNL CO
4. All PGMs / GMs of CFA Business Unit of BSNL CO
5. GM(Taxation)/GM(TP&RA) BSNL CO
6. PGM Regulation for information to TRAI.
7. Sr. GM (CIT) BSNL CO with a request that necessary action may be taken regarding updation of the website.
8. CGM ITPC Pune for necessary action please
9. Director General P&T Audit, Delhi - 110 054.
10. AD (OL) for Hindi Version
11. Guard File.

Business Planning Enterprise Cell,
Corporate office,
7th Floor, Bharat Sanchar Bhawan,
Janpath, New Delhi 110001

भारत संचार नियंत्रण
Bharat Sanchar Nigam
Bharat Sanchar Nigam
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To
Annexure-I

No. I IS-5/2006-Comm.



Dated 01-2010

To

The CGM BSNL
Gujarat Telecom Circle
Ahmedabad.

Sub: Logical partitioning on EPABX for termination of leased lines/PSIN/PLMN networks.

Please refer to your office letter No. D/D Franchisee/11/2007/108 dated 15.5.2009 on the above noted subject.

2. The matter regarding logical partitioning of EPABX for termination of leased lines/PSIN/PLMN network in case of DID Franchisees has been considered in this office and it is observed that DID Franchisees are providing services on behalf of BSNL and it is not in the commercial interest of BSNL to permit the franchisees to have resources from multiple operators on the same EPABX by logical partitioning.

General Manager (Commercial)

To
GACASD
15/02/10
S.S. 11/2

No. LC/1-1/Ruling/2008-09/109

Dated @ AM the 15th February, 2010

Copy forwarded for information & necessary action please.

To: All SSA Heads
Gujarat Telecom Circle

Asst. General Manager (BD),
Circle Office, Ahmedabad.

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(209)